



Mentor Lumber & Supply

A Building Tradition since 1922

OUTSIDE SALES REPRESENTATIVE CABINETS

Mentor/Chardon Locations

RESPONSIBILITIES INCLUDE:

- Expanding business opportunities through strategic networking and relationship building with potential clients, including and emphasis on new construction projects and the expansion of sales territories in the new home building cabinet industry.
- Maintain sales volumes as determined by individualized sales plan.
- Create precise layouts and estimates with attention to detail.
- Coordinate delivery of products to jobsite and follow up.

WHY MENTOR LUMBER?



CORE VALUES

A COMMITMENT TO...

EXCELLENCE
TEAMWORK
RESPECT

In All That We Do!

We take our core values seriously! When you join our Team, you're joining a family-owned company that has been in business for over 100 years, with a well-established reputation as a leader within the building material supply industry in Northeast Ohio.

DETAILS

Full Time

"In Person" & "Job Site Visits"

BENEFITS

- Competitive commission-based opportunity, with uncapped earning potential
- A robust benefit package, encompassing medical, dental, vision and a variety of supplemental coverage options
- Investment in our Team Members, through Profit Sharing and contributions to the 401k Savings Plan
- Paid vacation, personal days and company holidays

JOB OPPORTUNITY SNAPSHOT

WHAT IS AN OSR?

Our OSR's work with new and existing customers to provide services in cabinetry —providing estimates, material sales, and knowledge in various aspects of residential and commercial construction.

A DAY IN THE LIFE ...

- Communicate with Customers and other Departments via phone, email, text, and in person.
- Facilitate Orders and Special Orders through the entire process from request to receipt.
- Provide product and building knowledge to customers and tradespeople.
- Visit jobsites and customers, maintaining project status and new products/services.

THIS POSITION WOULD BE A GOOD FIT FOR SOMEONE WHO ...

- Communicates effectively
- Participates in a team environment
- Is self-motivated
- Has a basic understanding of construction
- Is analytical
- Is accurate & organized

